

Message Text

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UNCLAS KUWAIT 0852

E.O. 11652: N/A

TAGS: BEXP, KU

SUBJ: TRADE OPPORTUNITY: BECHTEL CORP SEEKS PREFAB HOUSING FOR
KUWAIT.

1. REPRESENTATIVE OF BECHTEL CORP CALLED ON EMBOFF RECENTLY TO
OUTLINE PROGRAM FOR KUWAING EMPLOYEES WORKING ON KUWAIT'S GAS
UTILIZATION PROJECT FOR WHICH BECHTEL
HAS SUPERVISORY CONTRACT.

PROGRAM CALLS FOR 125 UNITS FOR FAMILIES (THREE BEDROOM, PER-
MANENT HOUSING), 75 UNITS OF SINGLE ROOM ACCOMODATIONS FOR
UNMARRIED EMPLOYEES AND BARRACKS FOR APPROX 3,000 WORKERS.
BECHTEL ESTIMATES FOUR COMMUNITIES WILL BE CREATED WITH LARGEST
HOUSING APPROX 2,000 EMPLOYEES AND SMALLEST HOUSING APPROX 100.
IN ADDITION TO HOUSING, SITES WILL HAVE SWIMMING POOLS AND
RECREATIONAL FACILITIES, CAFETERIAS, ETC.

2. BECHTEL REP SAID THAT SINCE CONTRACT FOR GAS PROJECT IS ALREADY
SIGNED, TIME IS MOST IMPORTAND AND THEREFORE PREFABRICATED
HOUSING IS BEST SOLUTION. COMPANY DOES NOT RPT NOT INTEND TO
GO THROUGH TIME-CONSUMING PROCESS OF SETTING UP A FABRICATION
PLANT BUT RATHER INTENDS TO PURCHASE DIRECT FROM SUPPLIER.
BECHTEL ALSO WILLING TO CONSIDER WIDE RANGE OF PREFAB SYSTEMS-
WOOD, STEEL, ETC.--IN ADDITION TO PRECAST CONCRETE WHICH IS
TRADITIONAL PREFERENCE HERE.

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3. INTERESTED COMPANIES SHOULD CONTACT JEFF JOHNSON, INTER-

NATIONAL BECHTEL, INC., POBOX 23930, SAFAT, KUWAIT, KUWAIT OR
JAMES LEEFE, BECHTEL CORP., POBOX 50 BEALE ST., SAN FRANCISCO,
CALIF. 94119.

4. ACTION REQUESTED: EMBOFF HAS GIVEN NAMES, ADDRESSES AND
CATALOGUES OF SEVERAL PREFAB COMPANIES TO BECHTEL. REQUEST
COMMERCE INFORM APPROPRIATE COMPANIES OF THIS OPPORTUNITY.

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